



Award Recommendation for Video Management and associated interfaces support and maintenance

Customer Reference: DN386151

Summary of Tender Process

Following CPG approval in February 2019, a competitive tender was carried out via the Pro Contract Portal. 4 suppliers were invited to tender and we received responses from 3. The suppliers provided written tender responses. On evaluating and moderating the three suppliers, the panel concluded that 2 suppliers, Select Electrics and OpenView failed to score the required threshold of 7 on the main quality question, on this basis, the remaining tenderer, Tyco Fire & Integrated Solutions (UK) Ltd are the winning bidder.

Tender Results Summary

Evaluators used evaluation scoring as per the invitation to tender. Pricing was 60 % and Quality 40%. Following the evaluations the results are as follows:

Overall Scores for Tyco

Weighting	How we will score:	Open View Score	OpenView weighted score %	Moderateds Select Electrics Score	Weighted Select Electrics Score %	Moderated Tyco Score	Weighted Tyco Score %
30% with Pass /Fail threshold applied	A Threshold score of 7 must be achieved for your tender to be considered acceptable. Failure to score a 7 will be a fail and your tender will be rejected.	4	12	4	12	10	30
Pass/Fail	Pass or Fail - Pass = demonstrates sufficient compliance to an acceptable SLA. Fail- Changes to SLA are not acceptable to support the application to the level required.	NA	NA	NA	NA	pass	pass
Pass/Fail	Pass or Fail - Pass = T's and C's that are acceptable to BCC Fail- T's and C's are not acceptable to BCC.	NA	NA	NA	NA	pass	pass
10%	As per scoring criteria in tender document	4	4	7	7	4	4
60%	Standard differential, based on % comparison to cheapest bidder.	60%	60	40.81	40.81	50.21	50.21
		100%	76		59.81		84.21

Price

This is a 4 year contract based on agreed annual indexation and annual renewal, subject to 3 month's notice in advance of the renewal date if termination is required earlier than the 4 year duration. (No termination for convenience in year 1).

	Cumulative Tyco Price	Annual Tyco Price including inflation)
Year 1	£38,570.00	£38,570.00
Year 2	£78,611.00	£40,041.00
Year 3	£120,811.00	£42,200.00
Year 4	£164,684.00	£43,873.00
Total 4 year Price		£164,684.00

Recommendation

Based on the above it is recommended that we award to Tyco Fire & Integrated Solutions (UK) Ltd for a 4 year support and maintenance contract, which will be renewed on an annual basis. Pricing is below:

Recommendation Approval

Name: Patsy Mellor

Signed:



Date: 26/04/2019